Board of Commissioners Meeting Memorandum

Date: August 18, 2006

From: Rebecca Carter, Director of Regulatory Compliance

Subject: THE ART INSTITUTE OF INDIANAPOLIS

ASSOCIATE OF APPLIED SCIENCE DEGREE IN CULINARY ARTS

BACHELOR OF SCIENCE IN CULINARY MANAGEMENT BACHELOR OF SCIENCE IN FASHION MARKETING AND

MANAGEMENT

Staff Recommendation

The commission staff recommends that The Art Institute of Indianapolis be granted the authority to award the Associate of Applied Science degree and Bachelor of Science degree in the following programs:

AS - Culinary Arts

BS - Culinary Management

BS - Fashion Marketing and Management

Background Information

The Art Institute of Indianapolis is nationally accredited by the Association of Independent Colleges and Schools.

The associate of science program consists of 112 quarter-credit hours of training and a minimum of 50% of the courses are in the Specialty and 35% of the remaining courses are in liberal arts. The faculty meets the criteria as stipulated in 570 IAC 1-10.1-4.

The bachelor's degree programs consists of 192 quarter-credit hours of training.

Supportive Documentation

- 1. Degree Applications
- 2. Instructor Qualification Record Forms

DEGREE APPLICATION

(New or Renewal program)

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

Name of Institution	ne of Institution The Art Institute of Indianapolis				
Name of Program	Culinary Arts, Associate of Science				
Level of Degree (AAS, AS, AA, B	AS, BA, BS, MBA, MAS, MA	, MS, Ph.D.)	AS		
Name of Person Preparing this Fo	orm	Carol Kelley	=		
Telephone Number	317-613-4800	<u>Applicat</u>	tion Type		
Date the Form was Prepared	7/27/06	_ ⊠ New	Renewal		

I. <u>PROGRAM OBJECTIVES</u>: Describe what the program is designed to achieve and explain how it is structured in order to accomplish the objectives.

Program Mission:

The mission of the Culinary Arts program is to provide a market-driven, competency-based education delivered by faculty with appropriate credentials and industry experience. This program enables graduates to gain entry-level culinary employment with the opportunities for advancement in the food service industry.

Program Description:

The seven-quarter Culinary Arts program prepares graduates for a variety of careers in the foodservice industry. This preparation is accomplished through practical experiences in state-of-industry kitchens, including simulated situations and real-world production applications in the dining lab and Externship.

The program presents a broad introduction to the many aspects of the foodservice industry using a learner-centered approach to culinary education. Food production skills are complimented by courses detailing the business of culinary arts, along with general studies to ensure graduates are able to become value-added to employers.

Proof of Need:

Employment for chefs, cooks, and culinary-related workers is expected to increase faster than average for all occupations through the year 2005. According to the Occupational Outlook Handbook, growth in demand for these workers will create many new jobs, but most positions

II. <u>PROGRAM STRUCTURE</u>: List all courses in the program. Indicate course name, number, and number of credit hours or clock hours for each course.

NAME OF PRO	GRAM:	Culinary Arts, Ass	ociate of Science			
TOTAL COURS	E HOURS:	112	Check one:	Quarter F	lours	\boxtimes
				Semester	r Hours	
				Clock Ho	urs	
LENGTH OF PE	ROGRAM:	7 Quarters	TUITION:	\$43	3,680	
SPECIALTY CO	DURSES:					
Course <u>Number</u>	Course <u>Title</u>				Course <u>Hours</u>	
CUL100	Concepts	and Theories of Cul	inary Techniques		2	
CUL105	Introduction	on to Culinary Skills			6	
CUL110	Sanitation	& Safety			4	
CUL115	American	Regional Cuisine			6	
CUL120	Purchasin	g & Product Identific	ation		4	
CUL125	Introduction	on to Pastry Techniq	ues and Artistry		4	
CUL130	Introduction	on to Baking Science	e & Theory		2	
CUL135	Planning a	and Controlling Cost	s		4	
CUL200	Garde Ma	nger			6	
CUL205	Internation	nal and Classical Fr	ench Cuisine		6	
CUL212	Asian Cuis	sine			2	
CUL215	Regional /	American Cuisine			2	
CUL220	Managem	ent by Menu			4	
CUL225	A la Carte	and Dining Room C	perations		8	
CUL235	Food & Be	everage Operations	Management		4	
CUL240	Externship)			4	
CUL245	Managem	ent and Supervision			4	
CULXXX	Culinary E	lective			4	
CHI 272	Canstone				4	

II. <u>PROGRAM STRUCTURE</u>: List all courses in the program. Indicate course name, number, and number of credit hours or clock hours for each course.

NAME OF PRO	GRAM:	Culinary Arts, Assoc	ciate of Science			
TOTAL COURS	E HOURS:	112	Check one:	Quarter H	Hours	
				Semeste	r Hours	
				Clock Ho	urs	
LENGTH OF PR	ROGRAM:	7 Quarters	TUITION:	\$4:	3,680	
SPECIALTY CO	OURSES:					
Course Number	Course <u>Title</u>				Course <u>Hours</u>	
CUL100	Concepts	and Theories of Culin	ary Techniques		2	
CUL105	Introduction	on to Culinary Skills			6	
CUL110	Sanitation	& Safety			_4	
CUL115	American	Regional Cuisine			6	
CUL120	Purchasin	g & Product Identifica	tion		4	
CUL125	Introduction	on to Pastry Technique	es and Artistry		4	
CUL130	Introduction	on to Baking Science &	& Theory		2	
CUL135	Planning a	and Controlling Costs			4	
CUL200	Garde Ma	nger			6	
CUL205	Internation	nal and Classical Fren	nch Cuisine		6	
CUL212	Asian Cuis	sine			2	
CUL215	Regional /	American Cuisine			2	
CUL220	_Managem	ent by Menu	· •		4	
CUL225	A la Carte	and Dining Room Op	erations		8	
CUL235	Food & Be	everage Operations M	anagement		4	
CUL240	Externship)			4	
CUL245	Managem	ent and Supervision			4	
CULXXX	Culinary E	lective			4	
CUL272	Capstone				4	

SPECIALTY COURSES:

Course <u>Number</u>	Course <u>Title</u>	Cours <u>Hours</u>	
RS200	Career Development	4	
·			
GENERAL EDU	CATION / LIBERAL ARTS COURSES:		
Course <u>Number</u>	Course <u>Title</u>	Cours <u>Hours</u>	· =
GE100	Computer Applications	4	
LA110	English Composition	4	
LA120	College Mathematics	4	
LA140	Speech and Communication	4	
LA150	Natural Science	4	
LA201	Historical & Political Issues	4	
LA204	Nutritional Science	4	
<u> </u>			
			
	t/Clock Hrs. in Specialty: 84 / 112 Percenta		75
Number of Credit	t/Clock Hrs. in General Courses: 4 / 112 Percenta	age:	3.5
If applicable: Number of Credit	t/Clock Hrs. in Liberal Arts: 24 / 112 Percenta	age:	21.5

III. LIBRARY: Please provide information pertaining to the library located in your institution.

Location of library; Hours of student access; Part-time, full-time librarian/staff:

The library is located on the second floor of the Art Institute of Indianapolis.

The hours are:
Mon- 9-7pm
Tues-9-10pm
Wed- 9-6pm
Thur-9-7pm
Fri-9-6
Sat -8:30-3

There is one full time MLS librarian and two part time Student workers whose hours total 30 per week.

2. Number of volumes of professional material:

867

3. Number of professional periodicals subscribed to:

48

4. Other library facilities in close geographical proximity for student access:

Marion County Public Library, Indianapolis Museum of Art Library, Indiana University/Purdue University Indianapolis

If you have any questions pertaining to the required standards for degree granting approval, please refer to 570 IAC 10.

Doc.: degreappform.doc

IV. <u>FACULTY</u> : Attach completed Ins ** Include all required documentation					
Total # of Faculty in the Program:	2	_ Full-time: _	0	_ Part-time: _	2

Fill out form below: (PLEASE LIST NAMES IN <u>ALPHABETICAL</u> ORDER.)

List Faculty Names (Alphabetical Order)	Degree or Diploma Earned	# Years of Working Experience in Specialty	# Years Teaching at Your School	# Years Teaching at Other	Check Full- time	one: Part-
Stephanie T. McGregor	MS	16	.1	16		х
Madeleine K. Wilson	MS	15	.5	15		х

INSTRUCTOR'S QUALIFICATION RECORD

Instructions: Include all training/education applicable to current teaching assignments. This form will not be processed unless all supportive documentation required for review has been attached with this form (i.e., transcripts and letters identifying the precise nature of previous work and teaching experience, signed by a former direct supervisor.)

Please TYPE the form.

NAME:

Lawrence North High

Memphis City Schools

Indianapolis, IN

Memphis, TN

School

McGregor

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

Stephanie

(Last)		(First)	(Middle)	
NAME OF INSTITUTI	ON:T	The Art Institute of Indianap	oolis	
and the second s	Names	of Courses Taught:	elmulian sepeta a se se se se si di	
GE092 Transitional M	ath			
GE120 College Mathe	ematics			
	T			
Source of		Area or Subject of	Period of A	Attendance
Training/Education	Location	Training/Education	From:	То:
Indiana University - Bloomington	Bloomington, IN	Administration and Supervision	1996	2001
University of Tennessee	Knoxville, TX	Math Education	1985	1989
	•			
数化分类类型的	(A)			
Applicable		Exact Nature of	Employmen	Period
Experience	Location	Experience	From:	To:
Pike High School	Indianapolis, IN	Taught Algebra and Geometry	2005	2006

Taught Arithmetic 9, Applied

Taught Biology, American

Government, U.S. History

Math

1995

1990

2001

1995

INSTRUCTOR'S QUALIFICATION RECORD

Instructions: Include all training/education applicable to current teaching assignments. This form will not be processed unless all supportive documentation required for review has been attached with this form (i.e., transcripts and letters identifying the precise nature of previous work and teaching experience, signed by a former direct supervisor.)

Please TYPE the form.

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

NAME:	Wilson		Madeline	K.	
	(Last)		(First)	(Middle)	
NAME OF	INSTITUTI	ON:	The Art Institute of Indianap	olis	
		Names	of Courses Taught:		
GE091 Tra	nsitional E	nglish			
GE110 En	glish Comp	osition			
GE115 Cri	tical Thinkir	ng			
Source of			Area or Subject of	Period of A	Attendance
Training/E		Location	Area or Subject of Training/Education	From:	To:
		I		1	1

Training/Education	Location	Training/Education	From:	To:
Indiana State University	Terre Haute, IN	English	1970	1971
indiana State University	Telle Haute, IN	Eligiisti	1970	1971
Indiana State University	Terre Haute, IN	English	1966	1970
Applicable		Exact Nature of	Employment	Period
Experience	Location	Experience	From:	To:
Vigo County School				
Corp.	Terre Haute, IN	Taught English	2002	2003
South Vermillion School	Olimbra INI	0 1 - 11 - 1 14	4007	2000
Corp.	Clinton, IN	Substitute taught	1997	2002
Studio 2 Photographers -	Terre Haute, IN	Co-owner, photographer	1982	2001
South Vermillion School		Department chair, taught		

DEGREE APPLICATION

(New or Renewal program)

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

Name of Institution _	The Art Institute of Indianapolis				
Name of Program _	Culinary Management, Bachelor of Science				
Level of Degree (AAS,	AS, AA, BA	AS, BA, BS, MBA, MAS, MA	, MS, Ph.D.)	BS	
Name of Person Prepa	ring this Fo	orm	Carol Kelley		
Telephone Number	_	317-613-4800	<u>Applica</u>	tion Type	
Date the Form was Pre	epared	7/27/06	_ ⊠ New	☐ Renewal	

I. <u>PROGRAM OBJECTIVES</u>: Describe what the program is designed to achieve and explain how it is structured in order to accomplish the objectives.

Mission:

The mission of the Bachelor Degree in Culinary Arts Management is to provide a market-driven, competency-based education that integrates academics and hands-on learning and instruction. The practical culinary skills and management courses in this program will provide a foundation for the graduate to advance in the Culinary Arts field, as well as preparation for entry-level management positions in the foodservice industry.

Program Description:

The program will blend theoretical and hands-on learning in the areas of culinary arts, management, human resources, finance, food and beverage operations and service. This degree takes an in-depth, comprehensive approach to culinary education, externships are an integral part of the curriculum as they provide an opportunity for application to real world situations ultimately culminating into a career portfolio and entry level management positions, with the foundation for career advancement.

Program Need:

According to industry experts and national statistics, the need for qualified and trained chefs and culinary-related employees and managers remains strong. The following are some "Facts About Restaurants and the Economy" published by the National Restaurant Association on January 2006:

• The restaurant industry employs an estimated 12.5 million people, making it the nation's largest employer outside of government.

II. <u>PROGRAM STRUCTURE</u>: List all courses in the program. Indicate course name, number, and number of credit hours or clock hours for each course.

NAME OF PROGRAM:		Culinary Management, Bachelor of Science				
TOTAL COURSE HOURS:		192	Check one:	Quarter	Hours	
				Semeste	er Hours	
				Clock H	ours	
LENGTH OF PR	OGRAM:	12 Quarters	TUITION:	\$7	74,880	
SPECIALTY CO	URSES:					
Course <u>Number</u>	Course <u>Title</u>				Course <u>Hours</u>	
CUL100	Concepts	and Theories of Culir	nary Techniques		2	
CUL105	Introduction	on to Culinary Skills			6	
CUL110	Sanitation	& Safety			4	
CUL115	American	Regional Cuisine			6	
CUL120	Purchasin	g & Product Identifica	ation		4	
CUL125	Introduction	on to Pastry Techniqu	ues and Artistry		4	
CUL130	Introduction	on to Baking Science	& Theory		2	
CUL135	Planning a	and Controlling Costs	3		4	
CUL200	Garde Ma	nger			6	
CUL205	Internation	nal and Classical Fre	ench Cuisine		6	
CUL212	Asian Cuis	sine			2	
CUL215	Regional /	American Cuisine			2	
CUL220	Managem	ent by Menu	***************************************		4	
CUL223	Wine and	Beverage Managem	ent		4	
CUL225	A la Carte	and Dining Room O	perations		8	
CUL235	Food & Be	everage Operations N	Management		4	
CUL240	Externship)			4	
CUL245	Managem	ent and Supervision			4	
CHLXXX	Culinary F	lective			4	

SPECIALTY COURSES:

Course <u>Number</u>	Course <u>Title</u>	Course <u>Hours</u>
CUL272	Capstone	4
CM302	Leadership and Organizational Development	4
CM303	Quality Service Management and Training	4
RS310	Human Resource Management	4
CM313	Facilities Management and Design	4
CM315	Foodservice Financial Management	4
CM316	Foodservice Technology and Information	4
CM321	Legal Issues and Ethics for Culinarians	4
CM322	Hospitality Marketing	4
CM402	Management Externship	4
CM404	Innovation and Entrepreneurship	4
CM411	Senior Culinary Practicum	6
CM412	Global Management and Operations in Hospitality	4
CUL472	Capstone/Portfolio	2
RS200	Career Development	4
GENERAL EI	DUCATION / LIBERAL ARTS COURSES:	
Course <u>Number</u>	Course <u>Title</u>	Course <u>Hours</u>
GE100	Computer Applications	4
LA110	English Composition	4
LA120	College Mathematics	4
LA140	Speech and Communication	4
LA150	Natural Science	4

Psychology

Sociology

Historical & Political Issues

LA160

LA200

LA201

SPECIALTY COURSES:

Course <u>Number</u>	Course <u>Title</u>					ourse <u>ours</u>
LA204	Nutritional Science	,			4	
LA220	World Civilization				4	
LA260	Research and Technical Writing	1			4	
GE280	Conversational Spanish I					
GE290	Conversational Spanish II				4	
Number of Cred	it/Clock Hrs. in Specialty:	140	1	192	Percentage:	73
Number of Cred	it/Clock Hrs. in General Courses:	12	_ / _	192	Percentage:	6
If applicable: Number of Cred	it/Clock Hrs. in Liberal Arts:	40	_ / _	192	_ Percentage:	21

III. LIBRARY: Please provide information pertaining to the library located in your institution.

Location of library; Hours of student access; Part-time, full-time librarian/staff:

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The hours are:

Mon- 9-7pm

Tues-9-10pm

Wed- 9-6pm

Thur-9-7pm

Fri-9-6

Sat -8:30-3

There is one full time MLS librarian and two part time Student workers whose hours total 30 per week.

2. Number of volumes of professional material:

867

<u>48</u>
4. Other library facilities in close geographical proximity for student access:
Marion County Public Library, Indianapolis Museum of Art Library, Indiana University/Purdue University Indianapolis
If you have any questions pertaining to the required standards for degree granting approval, please refer to 570 IAC 10.
Doc.: degreappform.doc

3. Number of professional periodicals subscribed to:

IV. <u>FACULTY</u> : Attach completed Instructor's Qualification Record for each instructor. ** Include <u>all required documentation</u> pertaining to the qualifications of each instructor.					
Total # of Faculty in the Program:	2	_ Full-time: _	0	Part-time:	2
Fill out form below: (PLEASE LIST NAMES IN <u>ALPHABETICAL</u> ORDER.)					

Fill out form below:	(PLEASE LIST NAMES IN A	ALPHABETICAL ORDER.)
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Degree or	# Years of Working	# Years Teaching	# Years Teaching		
Diploma Earned	Experience in Specialty	at Your School	at Other	Full- time	Part- time
MS	16	.1	16		х
MS	15	.5	15		х
	or Diploma Earned	or Working Experience in Specialty MS 16	or Diploma Experience in Specialty MS 16 .1	or Diploma Experience in Specialty School Teaching at Your at School Other MS 16 .1 16	or Diploma Earned Working Experience in Specialty Teaching at Your School Teaching at Full-time MS 16 .1 16

INSTRUCTOR'S QUALIFICATION RECORD

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NAME:

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Memphis City Schools

Indianapolis, IN

Memphis, TN

School

McGregor

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

Stephanie

(Last)		(First)	(Middle)	
NAME OF INSTITUTI	ON:T	The Art Institute of Indianap	oolis	
and the second s	Names	of Courses Taught:	elmulian sepeta a se se se se si di	
GE092 Transitional M	ath			
GE120 College Mathe	ematics			
	T			
Source of		Area or Subject of	Period of A	Attendance
Training/Education	Location	Training/Education	From:	То:
Indiana University - Bloomington	Bloomington, IN	Administration and Supervision	1996	2001
University of Tennessee	Knoxville, TX	Math Education	1985	1989
	•			
数化分类类型的	(A)			
Applicable		Exact Nature of	Employmen	Period
Experience	Location	Experience	From:	To:
Pike High School	Indianapolis, IN	Taught Algebra and Geometry	2005	2006

Taught Arithmetic 9, Applied

Taught Biology, American

Government, U.S. History

Math

1995

1990

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INSTRUCTOR'S QUALIFICATION RECORD

Instructions: Include all training/education applicable to current teaching assignments. This form will not be processed unless all supportive documentation required for review has been attached with this form (i.e., transcripts and letters identifying the precise nature of previous work and teaching experience, signed by a former direct supervisor.)

Please TYPE the form.

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

NAME:	Wilson		Madeline	K.	
	(Last)		(First)	(Middle)	
NAME OF	INSTITUTI	ON:	The Art Institute of Indianap	olis	
		Names	of Courses Taught:		
GE091 Tra	nsitional E	nglish			
GE110 En	glish Comp	osition			
GE115 Cri	tical Thinkir	ng			
Source of			Area or Subject of	Period of A	Attendance
Training/E		Location	Area or Subject of Training/Education	From:	To:
		I		1	1

Training/Education	Location	Training/Education	From:	To:
Indiana State University	Terre Haute, IN	English	1970	1971
indiana State University	Telle Haute, IN	Eligiisti	1970	1971
Indiana State University	Terre Haute, IN	English	1966	1970
Applicable		Exact Nature of	Employment	Period
Experience	Location	Experience	From:	To:
Vigo County School				
Corp.	Terre Haute, IN	Taught English	2002	2003
South Vermillion School	Olimbra INI	0 1 - 11 - 1 14	4007	2000
Corp.	Clinton, IN	Substitute taught	1997	2002
Studio 2 Photographers -	Terre Haute, IN	Co-owner, photographer	1982	2001
South Vermillion School		Department chair, taught		

DEGREE APPLICATION

(New or Renewal program)

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

Name of Institution	The Art Institute of Indianapolis							
Name of Program	Fashion and Marketing Management, Bachelor of Science							
Level of Degree (AAS, AS	MA, MS, Ph.D.)	BS						
Name of Person Preparing	g this Form	Carol Kelley						
Telephone Number	317-613-4800	<u>Applicat</u>	tion Type					
Date the Form was Prepa	red 7/27/06	New	Renewal					

I. <u>PROGRAM OBJECTIVES</u>: Describe what the program is designed to achieve and explain how it is structured in order to accomplish the objectives.

Program Description:

The Bachelor degree in Fashion and Retail Management program is a twelve-quarter program that will offer experience across disciplines in business, fashion, and design, covering both soft and hard lines. This cross-functional focus will allow students to expand beyond traditional fashion design positions and choose among options in manufacturing, design and retailing. The content of the curriculum includes fashion industry trends and manufacturing, general business, management, operations and compliance, retailing, marketing, advertising, and design. Students will learn how to effectively bridge the gap between designers and the retail market. They will be required to both identify and anticipate fashion trends, as well as to develop the decision-making skills needed to insure that the preferred consumer goods are in stock at the appropriate time.

Employment Outcomes:

Graduates of this program may seek employment as:

Assistant Retail Store Manager Professional Visual Merchandiser Buyer/Assistant Buyer Merchandise Displayer Fashion Coordinator Event Promotion Department Retail Sales Manager
Marketing Assistant
Merchandiser/Assistant Merchandiser
Window Trimmer
Creative Director
Product and Sales Development

Employment Outlook:

Employment opportunities in retailing and merchandising exist in many regional, state, and national levels. Most of these positions in entry-level form would be store manager/assistant manager trainee positions, many of which are part of larger store chain training programs. These positions will involve basic sales and customer service duties as well as merchandise display and management trainee responsibilities. While employment opportunities in retailing and merchandising occur everywhere, positions in marketing, buying and some levels of merchandising are "corporate" jobs. These types of jobs are very likely to be found in larger metropolitan areas, particularly in major fashion centers such as

New York, Chicago, and Los Angeles

While many employment opportunities exist in store-level retailing for graduates with an associate's to bachelor's degree only, corporate-level marketing, buying and merchandising jobs increasingly require a bachelor's degree or beyond. Our students will be particularly desirable because the program has a strong business sequence, and then a concentration in Web-based courses that will allow graduates to anticipate emerging technology trends in the field. Fashion retailing and merchandising jobs exist in major cities like Chicago, Los Angeles, Philadelphia, and New York, where it is highly competitive, but there are also opportunities in every city that has local fashion retailers. Students who gravitate towards this field can live almost anywhere in the region.

The prospective Fashion and Retail Management graduate is entering a highly diverse field, and entry level positions, dependent upon location, offer salaries between \$25,000 to \$40,000 per year1. To qualify for these jobs, graduates will need a range of skills, including marketing and visual merchandising design basics, quantitative skills, a keen sales orientation and sense of creativity.

Fashion and Retail Management entry-level jobs vary widely and the salaries offered are equally as variable. Assistant Retail Store Managers and Department Retail Sales Managers can make from \$25,000 to \$40,000 per year or more, depending on experience and the size and profitability of the department/store. Buyers can earn from the low thirties to over \$45,000. Professional Visual Merchandisers can earn from \$35,000 to over \$50,000.

Retail employment in Sales Supervision and Merchandising is available throughout the country. All retail stores need Assistant Managers and Managers, and large chains also employ a hierarchy of positions "managing managers" at district, regional and national levels. Data from the Bureau of Labor Statistics indicates that U.S. national employment for Retail Supervisors and Managers stood at 1,252,450 in 2001, the last full year for which statistics are available. This group earned an average wage of \$33,170.² The same data indicated an additional 49,510 positions as Merchandise Displayers and Window Trimmers, at a mean salary of \$24,570.²

Overall employment of wage and salary retail sales worker supervisors and managers is expected to increase 10 -20 percent for all occupations through the year 2005 as grocery stores, department stores, automotive dealerships, and other retail establishments grow in number and size. This reflects faster than average growth for the industry. Establishment size has been increasing as retailers seek to accommodate consumers' desires for a greater selection of merchandise and one-stop shopping. The specialization arising from creation of new departments within existing stores and the offering of additional product lines should spur the demand for store-level retail sales worker supervisors and managers.

Projected employment growth of retail managers will mirror, in part, the patterns of employment growth in industries in which they are concentrated. For example, a projected growth of 21 - 35 percent is expected in miscellaneous shopping goods stores and in appliance, radio, television, and music stores. An increase of 10 - 20 percent is expected in drug stores and proprietary stores, shoe stores, gasoline service stations, and motor vehicle dealers. On the other hand, less than 10 percent growth is expected in department stores.

Unlike middle- and upper-level management positions, store-level retail supervisors and managers generally will not be affected by the restructuring and consolidating that is taking place at the corporate and headquarters level of many retail chain companies.

Because retail supervisors and managers comprise a large occupation, most job openings are expected to occur as experienced supervisors and managers move into higher levels of management, transfer to other occupations, or leave the labor force.

Information from Trendsetters.com, a fashion trend source found that buyers in America spend as much as \$176 billion per year on fashion. Despite relatively soft sales in 2001 and 2002 from higher numbers in

2000, this represents one of the most impressively large single industries in consumer retailing.³ Within the fashion management framework, apparel continues to be the largest segment of the fashion industry.

But at the same time, there are coexisting trends in the marketplace that point to opportunities for graduates trained in the latest business practices and technologies, and versed in competitive strategies. Some of these emerging opportunities include:

New Technologies: Most large fashion manufacturers have adopted not only computerized production devices, but have integrated the latest and most powerful computer networks throughout their global supply chains, linking distributors and suppliers from around the globe.

Internet retailing: Apparel is one of the biggest retail categories on the Internet, with U.S. sales of about \$5.2 billion in 2002, up from \$4.4 billion in 2001, according to Shop.org, the online arm of the National Retail Federation⁴. Gap Inc., for example, the largest U.S. specialty apparel retailer (with sales of \$13 billion last year), has added retail sales from the Internet to combat the recent decline in earnings. Stores increasingly use their Internet presence not only to sell merchandise obtainable in their stores but also to stock specialty merchandise not readily available on location.

Additional industry trends which create opportunities for well-educated graduates include: the growing globalization of the industry, including "overseas" outsourcing and the creation of new markets for fashion. Globalization creates a demand for fashion marketers and merchandisers with sensitivity to other languages, cultures and tastes. A basic understanding of the elements of international business is increasingly required.

II. <u>PROGRAM STRUCTURE</u>: List all courses in the program. Indicate course name, number, and number of credit hours or clock hours for each course.

NAME OF PROGRAM:		Fashion and Marketing Management, Bachelor of Science					
TOTAL COURS	E HOURS:	192	Check one:	Quarter Ho	urs		
				Semester H	Hours		
				Clock Hour	s		
LENGTH OF PR	OGRAM:	12 Quarters	TUITION:	\$74,8	380		
SPECIALTY CO	URSES:						
Course <u>Number</u>	Course <u>Title</u>				Course <u>Hours</u>		
FM112	Introduction	on to Business and Ret	ailing		4		
FM204	Retail Buy	ing			4		
FM221	Public Rei	ations and Promotion			4		
FM230	Consumer	Behavior			4		
FM231	Visual Me	rchandising			4		
FM234	Profession	nal Selling			4		
FM301	Inventory a	and Stock Control			4		
FM302	Store Plan	ning and Lease Manag	gement		4		
FM401	Catalog D	evelopment			4		
FM402	Retail Stor	e Management			4		
FMXXX	Elective				4		
FS101	Survey of	the Fashion Industry			4		
FS111	Trends an	d Concepts in Apparel			4		
FS112	Apparel Ev	valuation and Production	on		4		
FS287	Event and	Fashion Show Produc	tion		4		
FS402	Product De	evelopment			4		
GD101	Drawing a	nd Perspective			4		
GD102	Fundamer	itals of Design			1		
GD104	Color Theo	ory		4	1		

SPECIALTY COURSES:

Course <u>Number</u>	Course <u>Title</u>	Course <u>Hours</u>
GD114	Digital Imaging	4
GD211	Digital Illustration	4
ID123	Textile Science	_4
ID402	Advanced Business Practices and Principles	4
IMD121	Web Scripting	4
IMD323	Web Marketing	4
RS111	Business Law	4
RS121	Fundamentals of Marketing	4
RS131	Fundamentals of Advertising	_4
RS200	Career Development	4
RS201	Portfolio Preparation	4
RS202	Portfolio Presentation	4
RS241	Principles of Accounting	4
RS251	Project Management	4
RS299	Internship	4
RS310	Human Resource Management	4
RS321	Principles of Marketing Research	4

GENERAL EDUCATION / LIBERAL ARTS COURSES:

Course <u>Number</u>	Course <u>Title</u>	Course <u>Hours</u>
GE100	Computer Applications	4
LA110	English Composition	4
LA120	College Mathematics	4

GENERAL EDUCATION / LIBERAL ARTS COURSES:

Course <u>Number</u>	Course <u>Title</u>	Course <u>Hours</u>
LA127	Foundations of Retail Mathematics	4
LA130	Art History	4
LA140	Speech and Communication	4
LA150	Natural Science	4
LA160	Psychology	4
LA200	Sociology	4
LA201	Historical & Political Issues	4
LA220	World Civilization	4
LA260	Research and Technical Writing	4
		entage: 75 entage: 2
If applicable: Number of Credit		entage: 23

III. LIBRARY: Please provide information pertaining to the library located in your institution.

Location of library; Hours of student access; Part-time, full-time librarian/staff:

The library is located on the second floor of the Art Institute of Indianapolis.

The hours are:

Mon- 9-7pm

Tues-9-10pm

Wed- 9-6pm

Thur-9-7pm

Fri-9-6

Sat -8:30-3

There is one full time MLS librarian and two part time Student workers whose hours total 30 per week.

2. Number of volumes of professional material:

3.	Number	of professional	periodicals	subscribed to:
	<u>48</u>			

4. Other library facilities in close geographical proximity for student access:

Marion County Public Library, Indianapolis Museum of Art Library, Indiana University/Purdue University Indianapolis

If you have any questions pertaining to the required standards for degree granting approval, please refer to 570 IAC 10.

Doc.: degreappform.doc

IV. <u>FACULTY</u> : Attach completed Instructor's Qualification Record for each instructor. ** Include <u>all required documentation</u> pertaining to the qualifications of each instructor.								
Total # of Faculty in the Program:	6	Full-time: _	1	_ Part-time: _	7	_		

Fill out form below: (PLEASE LIST NAMES IN <u>ALPHABETICAL</u> ORDER.)

List Faculty Names	Degree or Diploma	# Years of Working Experience	# Years Teaching at Your	# Years Teaching at	Check Full-	Part-
(Alphabetical Order)	Earned	in Specialty	School	Other	time	Time
Keith M. Goreham	BFA	5	.5	1		Х
Stephanie T. McGregor	MS	16	.1	16		х
Jerry Points	MFA	33	.5	7		Х
Beth E. Remsburg	ВА	7	.5	0		Х
Theodore J. Sedberry	BS	7	.5	0	Х	
Kay M. Weikel	MAE	17	.5	13		Х
Madeleine K. Wilson	MS	15	.5	15		Х

INSTRUCTOR'S QUALIFICATION RECORD

Instructions: Include <u>all</u> training/education applicable to current teaching assignments. This form will not be processed unless <u>all supportive documentation</u> required for review has been attached with this form (i.e., transcripts and letters identifying the precise nature of previous work and teaching experience, signed by a former direct supervisor.)

Please TYPE the form.

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

NAME:	Goreham	Keith	M.
	(Last)	(First)	(Middle)
NAME OF	INSTITUTION:	The Art Institute of Indianapolis	5
		Names of Courses Taught:	
GD102 Fu	ndamentals of Desig	n	
GD104 Co	lor Theory		
GD114 Dig	ital Imaging		
GD225 Ph	otographic Techniqu	ues	
DMP131 Ir	ntroduction to Video		

Carrage of		A on Outlined of	Period of Attendance		
Source of Training/Education	Location	Area or Subject of Training/Education	From:	To:	
Columbus College of Art and Design	Columbus, OH	Illustration	1991	1995	
Annliachla		Exact Nature of	Employment	Period	
Applicable Experience	Location	Experience	From:	To:	
ITT Technical Institute	Louisville, KY	Taught multimedia, CAD, game design, programming	2004	2005	
Activision-Shaba Studio	San Francisco, CA	Produced 3D graphics and tools for video games	2001	2002	
Z-Axis Ltd.	Hayward, CA	Produced 3D graphics backgrounds for video	1999	2000	
PDI-Dreamworks Feature Animation	Palo Alto, CA	Technical Artist	1998	1999	

INSTRUCTOR'S QUALIFICATION RECORD

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Please TYPE the form.

NAME:

Lawrence North High

Memphis City Schools

Indianapolis, IN

Memphis, TN

School

McGregor

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

Stephanie

(Last)		(First)	(Middle)	
NAME OF INSTITUTI	ON:T	The Art Institute of Indianap	oolis	
and the second s	Names	of Courses Taught:	elmulian sepeta a se se se se si di	
GE092 Transitional M	ath			
GE120 College Mathe	ematics			
	T			
Source of		Area or Subject of	Period of A	Attendance
Training/Education	Location	Training/Education	From:	То:
Indiana University - Bloomington	Bloomington, IN	Administration and Supervision	1996	2001
University of Tennessee	Knoxville, TX	Math Education	1985	1989
	•			
影·世界的學生與政治學。他是《GE》。	(A)			
Applicable		Exact Nature of	Employmen	Period
Experience	Location	Experience	From:	To:
Pike High School	Indianapolis, IN	Taught Algebra and Geometry	2005	2006

Taught Arithmetic 9, Applied

Taught Biology, American

Government, U.S. History

Math

1995

1990

2001

1995

INSTRUCTOR'S QUALIFICATION RECORD

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Please TYPE the form.

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

NAME:	Points		Jerry	W.	
	(Last)		(First)	(Middle)	
NAME OF	INSTITUTI	ON:	The Art Institute of Indiana	oolis	
		Names	of Courses Taught:		
GD101 Dra	wing and F	Perspective			
		7			
Source of			Area or Subject of	Period of /	Attendance
Training/E		Location	Training/Education	From:	To:

Training/Education	Location	Training/Education	From:	To:
Southern Illinois University	Edwardsville, IL	Printmaking/Design	1971	1973
Indiana State University	Terre Haute, IN	Studio Art/Art Education	1967	1968
University of Evansville	Evansville, IN	Art	1960	1964
	BANK TANDAR BANK AND FAMILIES			MAN THE ACTION STREET
			Employment	t Period
Applicable Experience	Location	Exact Nature of Experience	Employment From:	t Period To:
1	Location Indianapolis, IN			
Experience		Experience	From:	То:
Outside Source Design	Indianapolis, IN	Creative Director	From: 1995	To: 2003

INSTRUCTOR'S QUALIFICATION RECORD

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Please TYPE the form.

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

1994

1996

NAME:	NAME: Remsburg		Beth		E.		
(Last) NAME OF INSTITUTION:			(First)	(Middle)			
		ON:T	ne Art Institute of Indianapo	olis			
		Names (of Courses Taught:				
GD102 Fund	damentals	s of Design					
GD113 Type	ography						
GD123 Des	ign Conce	epts					
		•					
			,				
	~						
							
0				Period of A	Attendance		
Source of Training/Ed	ducation	Location	Area or Subject of Training/Education	From:	To:		
Purdue Univer	sity	West Lafayette, IN	Elementary Education/Visual Communication/Design	1982	1987		
(1) 中国人们,2		在 300 mm 200 mm 100 mm		ACCOMPANIES OF THE STATE OF THE			
Applicable			Exact Nature of	Employmen	t Period		
Experience		Location	Experience	From:	To:		
DGS Marketin	g		Managed Design Team,				
Engineers		Indianapolis, IN	Production Management,	2005	2006		
RLR Associate	es	Indianapolis, IN	Project management, client relations	1999	2005		
		Indianapolis, IN (No	Design, advertising,				
Progressive Pr	ublishing	longer in existence)	production, prepress	1996	1999		

Customer Service

Bank One Credit Cards

Lafayette, IN

INSTRUCTOR'S QUALIFICATION RECORD

Instructions: Include <u>all</u> training/education applicable to current teaching assignments. This form will not be processed unless <u>all supportive documentation</u> required for review has been attached with this form (i.e., transcripts and letters identifying the precise nature of previous work and teaching experience, signed by a former direct supervisor.)

Please TYPE the form.

NAME:

Sedberry

(Last)

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

Theodore (First)

(Middle)

NAME OF INSTITUTI	ON:T	he Art Institute of Indianapo	olis	
	Names	of Courses Taught:		
GD101 Drawing and I	Perspective			
GE100 Computer App	olications			
RS100 Survey of Med	lia and Design			
Sauraa af		Avec on Subject of	Period of A	Attendance
Source of Training/Education	Location	Area or Subject of Training/Education	From:	To:
Purdue University	West Lafayette, IN	Technical Graphics	1995	1999
Purdue University	West Lafayette, IN	Technical Graphics	1995	1997
				_
			1000 CAR CAR CAR	《美国学习》
Applicable		Exact Nature of	Employmen	t Period
Experience	Location	Experience	From:	То:
Electronic Arts-Tiburon	Orlando, FL	Art Production Manager, Lead Texture Artist, Texture	1999	2005

INSTRUCTOR'S QUALIFICATION RECORD

Instructions: Include <u>all</u> training/education applicable to current teaching assignments. This form will not be processed unless <u>all supportive documentation</u> required for review has been attached with this form (i.e., transcripts and letters identifying the precise nature of previous work and teaching experience, signed by a former direct supervisor.)

Please TYPE the form.

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

NAME: V	veikei		Kay	IVI.	
(1	Last)		(First)	(Middle)
NAME OF INS	STITUTI	ON:	The Art Institute of Indianapo	olis	
		Names	s of Courses Taught:		
GD102 Funda	mentals	of Design			
GD113 Typog	raphy				
*					
S			Avec on Cubicat of	Period of	Attendance
Source of Training/Educ		Location	Area or Subject of Training/Education	From:	To:
IUPUI, Herron So Art	chool of	Indianapolis, IN	Art Education	1992	1994 (36 credit hrs)
IUPUI, Herron So Art	chool of	Indianapolis, IN	Visual Communication	1965 1990	1968 1993
在 国际中国企业的原则国			NO CONTRACTOR NOTES OF THE	网络地名美国安徽	
Annlicable			Exact Nature of	Employmer	nt Period
Applicable Experience		Location	Experience	From:	To:
Indiana Wesleyar University	n	Indianapolis, IN	Taught drawing	1999	Present
		Indianapolis, IN			
The Art Studio			President, graphic designer	1980	Present
Pen Products		Indianapolis, IN	Art Director Department chair, taught	1994	1998

commercial art

1990

1994

ITT Technical Institute

Indianapolis, IN

INSTRUCTOR'S QUALIFICATION RECORD

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Please TYPE the form.

Use the <tab> key to advance to the next field, or select a field by clicking the cursor.

NAME:	Wilson		Madeline	K.	
	(Last)		(First)	(Middle)	
NAME OF INSTITUTION:		ON:	The Art Institute of Indianap	oolis	
		Names	of Courses Taught:		
GE091 Tra	nsitional E	nglish			
GE110 Eng	glish Comp	osition			
GE115 Cri	tical Thinkir	ng			
Source of			Area or Subject of	Period of Attendance	
Training/E	ducation	Location	Training/Education	From:	То:

Training/Education	Location	Training/Education	From:	То:
Indiana State University	Terre Haute, IN	English	1970	1971
Indiana State University	Terre Haute, IN	English	1966	1970
Accellents	Location	Exact Nature of Experience	Employment Period	
Applicable				
Experience	Location	Experience	From:	To:
Vigo County School Corp.	Location Terre Haute, IN	Experience Taught English	2002	To: 2003
Vigo County School		•		
Vigo County School Corp. South Vermillion School	Terre Haute, IN	Taught English	2002	2003